

LAIQON AG

Germany / Financial Services

Business update

 Bloomberg: LQAG GR
 ISIN: DE000A12UP29

RATING

PRICE TARGET

 Return Potential
 Risk Rating

BUY

€ 8.70

93.3%

High

LAIC AI FUNDS: SIX-YEAR LIVE TRACK RECORD CONFIRMS TECHNOLOGY VALIDATION

LAIQON's AI subsidiary LAIC published the six-year live performance track record of two of its flagship AI-managed multi-asset funds, marking an important validation point for the investment case. Since inception (May 2020-May 2026), the LAIQON AI Dynamic Multi Asset S delivered +66.4%, outperforming its Morningstar peer group by +28.2pp, while the LAIQON AI Defensive Multi Asset S returned +34.9%, outperforming by +18.6pp. The Defensive fund also carries strong independent third-party ratings (5-star Morningstar, Scope A). Critically, these results are a six-year live track record, not a backtest, across genuinely diverse market conditions including the COVID recovery, the 2022 inflation and interest-rate shock and the 2025-26 geopolitical volatility. The performance provides meaningful support for the commercial positioning of the LAIC ADVISOR platform and strengthens the investment case underpinning LAIQON's two most important white-label growth initiatives: (1) the Union Investment WertAnlage roll-out and (2) the Amundi AI-ETF launch. The strong YTD 2026 performance of +18.1% (Dynamic) and +11.2% (Defensive) is particularly timely and reflects successful allocations to themes such as semiconductors and hydrogen. Overall, the published track record reinforces our positive view of LAIQON's scalable AI-driven platform and its potential to support above-average growth. We confirm our Buy rating and €8.70 price target (upside: >90%).

LAIC AI Funds: Six-year track record confirms technology validation across market cycles LAIQON's AI wealth management subsidiary LAIC published the six-year performance track record of two of its four AI-managed public funds, namely the Dynamic and Defensive multi-asset strategies, as they reached their six-year anniversary on 29 May 2026. The disclosure represents the most comprehensive live performance validation of the LAIC ADVISOR investment engine to date and is strategically significant for LAIQON's commercial growth agenda. Crucially, this is not a backtest but a live six-year track record spanning highly varied market conditions... (p.t.o.)

FINANCIAL HISTORY & PROJECTIONS

	FY 22	FY 23	FY 24	FY 25	FY 26E	FY 27E
Revenue (€ m)	21.6	30.7	31.0	34.9	53.0	62.0
Y-o-y growth	-17.4%	42.5%	0.8%	12.5%	52.0%	17.0%
EBIT (€ m)	-14.7	-11.1	-10.3	-10.6	-3.0	5.1
EBIT margin	n.a.	n.a.	n.a.	n.a.	n.a.	8.2%
Net income (€ m)	-10.2	-12.3	-7.6	-20.1	-6.3	0.5
EPS (diluted) (€)	-0.67	-0.60	-0.28	-0.95	-0.27	0.02
DPS (€)	0.00	0.00	0.00	0.00	0.00	0.00
FCF (€m)	-11.6	-12.6	-3.1	-4.8	-1.1	4.8
Net gearing	11.8%	57.1%	24.9%	59.3%	45.4%	53.6%
Liquid assets (€ m)	10.4	7.1	13.7	5.3	9.8	3.7

RISKS

Risks include, but are not limited to the impact of negative economic and capital market developments, client dissatisfaction and loss of key personnel.

COMPANY PROFILE

LAIQON is an independent wealth and asset management firm offering investment solutions to private and institutional clients powered by its innovative Digital Asset Platform 4.0. The company has also developed its WealthTech subsidiary LAIC to offer digital risk-optimised investment solutions. The group is headquartered in Hamburg and has assets under management of ~€10.1bn.

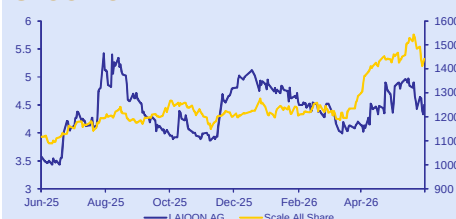
MARKET DATA

As of 12 Jun 2026

Closing Price	€ 4.50
Shares outstanding	24.39m
Market Capitalisation	€ 109.76m
52-week Range	€ 3.43 / 5.42
Avg. Volume (12 Months)	13,283

Multiples	FY 25	FY 26E	FY 27E
P/E	n.a.	n.a.	216.4
EV/Sales	4.1	2.7	2.3
EV/EBIT	n.a.	n.a.	28.5
Div. Yield	0.0%	0.0%	0.0%

STOCK OVERVIEW



COMPANY DATA

As of 31 Dec 2025

Liquid Assets	€ 5.29m
Current Assets	€ 18.24m
Intangible Assets	€ 70.16m
Total Assets	€ 144.68m
Current Liabilities	€ 32.38m
Shareholders' Equity	€ 61.48m

SHAREHOLDERS

DEWB AG	15.0%
Joachim Herz Foundation	10.0%
Achim Plate	10.0%
Lange Assets & Consulting	7.0%
Freefloat & others	58.0%



..., including the COVID recovery, the inflation-driven global interest-rate tightening cycle of 2022 and the 2025-26 elevated geopolitical volatility. This breadth of market experience provides a meaningful basis for evaluating the platform's ability to generate sustained investment performance across different market regimes. Table 1 below summarises cumulative performance of its two flagship AI-managed multi-asset funds since inception versus the respective Morningstar peer groups. The six-year outperformance of +28.2pp (Dynamic) and +18.6pp (Defensive) versus the EAA Fund EUR Flexible Allocation Global and EAA Fund EUR Cautious Allocation Global peer groups is substantial and provides strong evidence of the platform's ability to generate excess returns under live market conditions. On an annualised basis, the Dynamic fund delivered +8.9% p.a. at 9.5% volatility, while the Defensive fund generated +5.1% p.a. at 6.1% volatility, indicating that the observed outperformance was achieved without excessive portfolio risk. In our view, these risk-adjusted return profiles compare favourably with the majority of actively managed multi-asset peers. The Defensive strategy's 5-star Morningstar rating and Scope A rating provide additional independent third-party validation of the quality and consistency of the track record.

Table 1: Cumulative performance since inception (29 May 2020 - 29 May 2026)

Fund	ISIN	Cumulative return	Peer group return	Outperformance	Return p.a.	Volatility p.a.
LAIQON AI Dynamic Multi Asset S	DE000A2P0T10	66.4%	38.2%	+28.2pp	8.9%	9.5%
LAIQON AI Defensive Multi Asset S	DE000A2P0T93	34.9%	16.3%	+18.6pp	5.1%	6.1%

Source: Universal-Investment-Gesellschaft mbH, LAIQON AG

Table 2 below provides a more granular view of performance consistency across different market environments. The Dynamic strategy generated particularly strong returns during favourable market phases, including +20.9% in May 2020-21, +12.4% in May 2023-24 and +24.9% in May 2025-26. During less supportive market environments, returns remained broadly stable, with only one modestly negative period (-3.7% in May 2021-22) and two near-flat years (+0.9% in May 2022-23 and May 2024-25). This pattern suggests that the LAIC ADVISOR is able to participate meaningfully in sustained market trends while maintaining a comparatively defensive posture during more challenging or directionless phases. Importantly, the most recent 12-month period was the strongest in the history of both strategies, with returns of +24.9% (Dynamic) and +16.7% (Defensive), providing a significant boost to the cumulative track record ahead of the continued scaling of the Union Investment partnership and the planned Amundi ETF launch.

Table 2: Rolling 12-month performance (29 May 2020 - 29 May 2026)

Fund	May 20-21	May 21-22	May 22-23	May 23-24	May 24-25	May 25-26
AI Dynamic Multi Asset S	20.9%	-3.7%	0.9%	12.4%	0.9%	24.9%
AI Defensive Multi Asset S	7.0%	-0.7%	-0.6%	7.3%	2.0%	16.7%

Source: Universal-Investment-Gesellschaft mbH, LAIQON AG

Strong YTD 2026 performance driven by AI-identified structural themes The strong YTD performance of +18.1% (Dynamic) and +11.2% (Defensive) reflects successful positioning in several structural growth themes identified by the LAIC ADVISOR. Notably, positions established in semiconductor and hydrogen-related ETFs in December 2025 contributed strongly to performance through May 2026. The iShares MSCI Global Semiconductors UCITS ETF and the L&G Hydrogen Economy UCITS ETF, both initiated at portfolio weights of 7.5%, generated returns of +105.9% and +61.0%, respectively, over the period. While individual investment decisions should not be over-interpreted, these examples provide tangible evidence of the system's ability to identify and act upon emerging sector trends in a timely manner.



Sixth year materially strengthens the live track record The newly published six-year performance data builds on the live track record reported by LAIQON in June 2025. At the five-year anniversary, the Dynamic and Defensive strategies had already established positive relative performance records, outperforming their respective Morningstar peer groups by +9.4pp and +5.7pp. Over the subsequent twelve months, cumulative outperformance expanded significantly to +28.2pp for the Dynamic strategy and +18.6pp for the Defensive strategy, driven by particularly strong performance during the most recent twelve-month period. In our view, the most important takeaway is the marked improvement in relative performance achieved during the sixth year. We also note that the company did not provide updated six-year performance data for the AI Balanced Multi Asset strategy, as the fund was discontinued on 31 March 2026.

Strategic implications for the investment case The six-year track record is directly relevant to LAIQON's two most important white-label growth initiatives:

- **Union Investment WertAnlage rollout:** Cooperative bank advisers recommending LAIC-managed solutions to affluent and high-net-worth clients can now point to six years of live performance history, sustained peer-group outperformance and independent third-party ratings (Morningstar 5-star and Scope A). In our view, this strengthens the investment proposition and supports the ongoing rollout within the Union Investment network.
- **Amundi AI-ETF launch:** Similarly, the commercial positioning of the planned ETF is closely linked to the LAIC ADVISOR's ability to demonstrate risk-adjusted outperformance in live markets. The six-year track record and recent successful allocations to themes such as semiconductors and hydrogen provide tangible evidence of the platform's capabilities. The launch of the already approved ETF is now scheduled for 12 August 2026 (previously: Q2 2026). We view the publication of the track record as incrementally positive for the Amundi partnership.

The combined AuM of all four LAIC public funds now exceeds €80m While this represents a modest direct revenue contributor, we do not view fund AuM as the primary success metric for the platform. LAIC's strategic focus is centred on scalable white-label and institutional distribution partnerships rather than building a standalone retail fund franchise. In this context, the public funds primarily serve as live track-record and reference vehicles supporting the broader commercialisation of the LAIC ADVISOR technology through the Union Investment partnership, the forthcoming Amundi ETF launch and other white-label opportunities. As a result, their strategic value likely exceeds their current direct revenue contribution.



VALUATION MODEL

Price target and rating unchanged The six-year live track record provides additional evidence supporting the commercial credibility of LAIQON's AI-driven wealth management platform at a time when the company is seeking to scale its key distribution initiatives. Sustained peer-group outperformance of +18.6pp to +28.2pp across a full market cycle provides meaningful evidence of the LAIC ADVISOR's ability to generate excess returns under real-world conditions. While performance has varied across individual years, the overall risk-adjusted track record, strong recent momentum and independent third-party ratings strengthen the platform's positioning. In our view, the newly published data further support the investment case underpinning both the Union Investment partnership and the forthcoming Amundi ETF launch. We therefore view the announcement as incrementally positive and reiterate our Buy rating and €8.70 price target (upside: >90%).

Figure 1: DCF valuation model

All figures in EUR '000	FY 26E	FY 27E	FY 28E	FY 29E	FY 30E	FY 31E	FY 32E	FY 33E
Net sales	53,000	62,000	75,400	85,089	95,893	106,302	116,398	127,063
NOPLAT	-2,975	4,970	13,210	17,221	24,607	27,896	30,812	29,583
+ depreciation & amortisation	7,480	7,330	7,080	6,730	6,430	6,330	6,280	6,230
Net operating cash flow	4,505	12,300	20,290	23,951	31,037	34,226	37,092	35,813
- total investments (CAPEX and WC)	-3,310	-3,446	-3,736	-4,470	-5,332	-6,165	-6,622	-7,164
Capital expenditures	-1,850	-1,850	-1,850	-1,550	-1,550	-1,550	-1,550	-1,550
Working capital	-1,460	-1,596	-1,886	-2,920	-3,782	-4,615	-5,072	-5,614
Free cash flow s (FCF)	1,195	8,854	16,554	19,481	25,705	28,061	30,470	28,649
PV of FCFs	1,129	7,560	12,780	13,598	16,222	16,011	15,719	13,362

All figures in EUR '000	
PV of FCFs in explicit period	132,053
PV of FCFs in terminal period	119,375
Enterprise value	251,428
+ Net cash / - net debt (proforma)	-38,677
+ Investments / minority interests	0
Shareholder value	212,750
Sharecount (proforma)	24,440
Fair value per share in EUR	8.70

Price target in EUR	8.70
Cost of equity	13.0%
Pre-tax cost of debt	6.9%
Tax rate	27.0%
After-tax cost of debt	5.0%
Share of equity capital	70.0%
Share of debt capital	30.0%
WACC	10.6%

	Terminal growth rate							Fair value p/s (EUR)
	0.5%	1.0%	1.5%	2.0%	2.5%	3.0%	3.5%	
7.6%	12.61	13.24	13.98	14.84	15.88	17.14	18.71	
8.6%	10.66	11.10	11.60	12.18	12.85	13.64	14.59	
9.6%	9.13	9.45	9.81	10.21	10.67	11.20	11.82	
10.6%	7.92	8.15	8.41	8.70	9.03	9.40	9.82	
11.6%	6.93	7.10	7.30	7.51	7.75	8.02	8.32	
12.6%	6.10	6.24	6.39	6.55	6.73	6.93	7.15	
13.6%	5.40	5.51	5.63	5.75	5.89	6.04	6.20	

*Please note our model runs through 2036 and we have only shown the abbreviated version for formatting purposes



INCOME STATEMENT

All figures in EUR '000	FY 22	FY 23	FY 24	FY 25	FY 26E	FY 27E
LAIQON group revenues	21,575	30,746	31,003	34,875	53,000	62,000
Cost of goods sold	-3,665	-5,941	-4,640	-6,880	-10,070	-9,920
Gross profit	17,910	24,805	26,363	27,995	42,930	52,080
Personnel expenses	-17,113	-20,226	-19,908	-22,427	-27,666	-28,570
Other operating expenses	-11,024	-8,658	-10,273	-8,377	-10,759	-11,110
Share of profit of associates	281	-614	0	-129	0	0
EBITDA	-9,946	-4,693	-3,818	-2,938	4,505	12,400
Depreciation expenses	-4,711	-6,386	-6,489	-7,644	-7,480	-7,330
Operating income (EBIT)	-14,657	-11,079	-10,307	-10,582	-2,975	5,070
Net financial result	-1,631	-8,889	-2,512	-5,554	-4,332	-4,025
Pre-tax income (EBT)	-16,288	-19,968	-12,819	-16,136	-7,307	1,045
Tax result	5,747	7,094	4,863	-4,231	800	-100
Net income / loss	-10,541	-12,874	-7,956	-20,367	-6,507	945
Minority interests	-376	-552	-325	-300	-200	400
Net result after minorities	-10,165	-12,322	-7,631	-20,067	-6,307	545
Diluted EPS (in EUR)	-0.67	-0.60	-0.28	-0.95	-0.27	0.02

Ratios as % of total revenue						
Gross margin	83.0%	80.7%	85.0%	80.3%	81.0%	84.0%
EBITDA margin	n.a.	n.a.	n.a.	-8.4%	8.5%	20.0%
EBIT margin	n.a.	n.a.	n.a.	-30.3%	-5.6%	8.2%
Net margin	n.a.	n.a.	n.a.	-57.5%	-11.9%	0.9%
Tax rate	n.a.	n.a.	n.a.	n.a.	n.a.	13.9%
Expenses as % of of total revenue						
Personnel expenses	79.3%	65.8%	64.2%	64.3%	52.2%	46.1%
Other operating expenses	51.1%	28.2%	33.1%	24.0%	20.3%	17.9%
Depreciation expenses	21.8%	20.8%	20.9%	21.9%	14.1%	11.8%
Y-Y Growth						
Revenues	-17.4%	42.5%	0.8%	12.5%	52.0%	17.0%
EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	175.2%
Operating income (EBIT)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net income/ loss	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.



BALANCE SHEET

All figures in EUR '000	FY 22	FY 23	FY 24	FY 25	FY 26E	FY 27E
Assets						
Current assets, total	22,359	19,830	25,560	18,243	22,683	18,698
Cash and cash equivalents	10,375	7,139	13,653	5,288	9,771	3,652
Receivables	9,942	10,888	10,343	12,438	12,342	14,438
Financial assets	863	845	582	144	144	144
Other current assets	1,179	958	982	373	426	463
Non-current assets, total	117,483	107,610	109,294	126,436	120,913	115,433
Property, plant & equipment	10,436	13,202	11,569	9,683	8,983	8,483
Financial assets	1,180	0	0	0	0	0
Intangible assets	90,293	87,214	85,920	109,939	105,009	100,029
Deferred tax assets & other	15,003	5,989	10,728	5,798	5,905	5,905
Associated companies (Goodwill)	570	1,748	1,077	1,017	1,017	1,017
Total assets	139,841	127,441	134,854	144,679	143,596	134,130
Liabilities & shareholders' equity						
Current liabilities, total	22,872	19,202	12,759	32,379	21,284	12,939
Short-term debt	2,311	1,918	1,965	2,323	2,439	2,561
Accounts payable and others (earn outs)	18,580	16,954	10,698	29,921	18,683	10,183
Income tax liabilities	1,982	330	95	135	162	194
Long-term liabilities, total	44,882	53,562	41,080	50,822	49,322	47,822
Long-term debt	16,535	36,428	31,874	39,440	40,440	40,440
Deferred tax liabilities	17,052	494	70	1,201	1,201	1,201
Trade payables and other liabilities	11,295	16,640	9,136	10,181	7,681	6,181
Minority interests	5,471	-877	8,888	8,472	8,272	8,672
Shareholders' equity	66,617	55,554	72,127	53,006	64,717	64,697
Total liabilities & shareholders' equity	139,841	127,441	134,854	144,679	143,596	134,130
Ratios						
Current ratio (x)	1.0	1.0	2.0	0.6	1.1	1.4
Quick ratio (x)	1.0	1.0	2.0	0.6	1.1	1.4
Net debt/(net cash)	8,471	31,207	20,186	36,475	33,109	39,349
Net gearing	11.8%	57.1%	24.9%	59.3%	45.4%	60.8%
Book value per share (in €)	4.38	3.18	3.89	2.51	2.80	2.57
Return on equity (ROE)	-15.8%	-23.2%	-11.0%	-38.4%	-8.9%	1.3%
Equity ratio	51.5%	42.9%	60.1%	42.5%	45.1%	48.2%



CASH FLOW STATEMENT

All figures in EUR '000	FY 22	FY 23	FY 24	FY 25	FY 26E	FY 27E
Net income	-10,541	-12,874	-7,956	-20,367	-6,507	945
Depreciation and amortisation	4,711	6,386	6,489	7,644	7,480	7,330
Changes in working capital	-4,349	-3,192	950	11,404	-769	-2,101
Other adjustments	7,414	-1,055	-2,791	-955	-372	-443
Operating cash flow	-2,765	-10,735	-3,308	-2,274	-168	5,731
CapEx	-3,423	-1,315	-2,177	-2,847	-1,850	-1,850
Free cash flow	-11,565	-12,594	-3,109	-4,758	-1,146	4,824
Other investments and disposals	-5,049	0	-437	-8,244	0	0
Cash flow from investing	-8,472	-1,315	-2,614	-11,091	-1,850	-1,850
Debt financing, net (incl. earn-out payments)	-6,759	8,813	-5,964	5,000	-200	-10,000
Equity financing, net	12,040	0	18,400	0	6,700	0
Cash flow from financing	5,281	8,813	12,436	5,000	6,500	-10,000
Net cash flow	-5,956	-3,236	6,514	-8,365	4,482	-6,119
Cash, start of the year	16,331	10,375	7,139	13,653	5,288	9,771
Cash, end of the year	10,375	7,139	13,653	5,288	9,771	3,652
EBITDA/share (in €)	-0.65	-0.27	-0.21	-0.14	0.19	0.49
Y-Y Growth						
Operating cash flow	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Free cash flow	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA/share	n.a.	n.a.	n.a.	n.a.	n.a.	153.3%

Imprint / Disclaimer

First Berlin Equity Research

First Berlin Equity Research GmbH ist ein von der BaFin betreffend die Einhaltung der Pflichten des §85 Abs. 1 S. 1 WpHG, des Art. 20 Abs. 1 Marktmissbrauchsverordnung (MAR) und der Markets Financial Instruments Directive (MiFID) II, Markets in Financial Instruments Directive (MiFID) II Durchführungsverordnung und der Markets in Financial Instruments Regulations (MiFIR) beaufsichtigtes Unternehmen.

First Berlin Equity Research GmbH is one of the companies monitored by BaFin with regard to its compliance with the requirements of Section 85 (1) sentence 1 of the German Securities Trading Act [WpHG], art. 20 (1) Market Abuse Regulation (MAR) and Markets in Financial Instruments Directive (MiFID) II, Markets in Financial Instruments Directive (MiFID) II Commission Delegated Regulation and Markets in Financial Instruments Regulations (MiFIR).

Anschrift:

First Berlin Equity Research GmbH
Friedrichstr. 34
10117 Berlin
Germany

Vertreten durch den Geschäftsführer: Martin Bailey

Telefon: +49 (0) 30-80 93 9 680

Fax: +49 (0) 30-80 93 9 687

E-Mail: info@firstberlin.com

Amtsgericht Berlin Charlottenburg HR B 103329 B

UST-Id.: 251601797

Ggf. Inhaltlich Verantwortlicher gem. § 6 MDStV

First Berlin Equity Research GmbH

Authored by: Christian Orquera, Analyst

All publications of the last 12 months were authored by Christian Orquera.

Company responsible for preparation: First Berlin Equity Research GmbH, Friedrichstraße 69, 10117 Berlin

The production of this recommendation was completed on 15 June 2026 at 15:44

Person responsible for forwarding or distributing this financial analysis: Martin Bailey

Copyright© 2026 First Berlin Equity Research GmbH No part of this financial analysis may be copied, photocopied, duplicated or distributed in any form or media whatsoever without prior written permission from First Berlin Equity Research GmbH. First Berlin Equity Research GmbH shall be identified as the source in the case of quotations. Further information is available on request.

INFORMATION PURSUANT TO SECTION 85 (1) SENTENCE 1 OF THE GERMAN SECURITIES TRADING ACT [WPHG], TO ART. 20 (1) OF REGULATION (EU) NO 596/2014 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL OF APRIL 16, 2014, ON MARKET ABUSE (MARKET ABUSE REGULATION) AND TO ART. 37 OF COMMISSION DELEGATED REGULATION (EU) NO 2017/565 (MIFID) II.

First Berlin Equity Research GmbH (hereinafter referred to as: "First Berlin") prepares financial analyses while taking the relevant regulatory provisions, in particular section 85 (1) sentence 1 of the German Securities Trading Act [WpHG], art. 20 (1) of Regulation (EU) No 596/2014 of the European Parliament and of the Council of April 16, 2014, on market abuse (market abuse regulation) and art. 37 of Commission Delegated Regulation (EU) no. 2017/565 (MiFID II) into consideration. In the following First Berlin provides investors with information about the statutory provisions that are to be observed in the preparation of financial analyses.

CONFLICTS OF INTEREST

In accordance with art. 37 (1) of Commission Delegated Regulation (EU) no. 2017/565 (MiFID) II and art. 20 (1) of Regulation (EU) No 596/2014 of the European Parliament and of the Council of April 16, 2014, on market abuse (market abuse regulation) investment firms which produce, or arrange for the production of, investment research that is intended or likely to be subsequently disseminated to clients of the firm or to the public, under their own responsibility or that of a member of their group, shall ensure the implementation of all the measures set forth in accordance with Article 34 (2) lit. (b) of Regulation (EU) 2017/565 in relation to the financial analysts involved in the production of the investment research and other relevant persons whose responsibilities or business interests may conflict with the interests of the persons to whom the investment research is disseminated. In accordance with art. 34 (3) of Regulation (EU) 2017/565 the procedures and measures referred to in paragraph 2 lit. (b) of such article shall be designed to ensure that relevant persons engaged in different business activities involving a conflict of interests carry on those activities at a level of independence appropriate to the size and activities of the investment firm and of the group to which it belongs, and to the risk of damage to the interests of clients.

In addition, First Berlin shall pursuant to Article 5 of the Commission Delegated Regulation (EU) 2016/958 disclose in their recommendations all relationships and circumstances that may reasonably be expected to impair the objectivity of the financial analyses, including interests or conflicts of interest, on their part or on the part of any natural or legal person working for them under a contract, including a contract of employment, or otherwise, who was involved in producing financial analyses, concerning any financial instrument or the issuer to which the recommendation directly or indirectly relates.

With regard to the financial analyses of LAIQON AG the following relationships and circumstances exist which may reasonably be expected to impair the objectivity of the financial analyses: The author, First Berlin, or a company associated with First Berlin reached an agreement with the LAIQON AG for preparation of a financial analysis for which remuneration is owed.

Furthermore, First Berlin offers a range of services that go beyond the preparation of financial analyses. Although First Berlin strives to avoid conflicts of interest wherever possible, First Berlin may maintain the following relations with the analysed company, which in particular may constitute a potential conflict of interest:

- The author, First Berlin, or a company associated with First Berlin owns a net long or short position exceeding the threshold of 0.5 % of the total issued share capital of the analysed company;
- The author, First Berlin, or a company associated with First Berlin holds an interest of more than five percent in the share capital of the analysed company;

- The author, First Berlin, or a company associated with First Berlin provided investment banking or consulting services for the analysed company within the past twelve months for which remuneration was or was to be paid;
- The author, First Berlin, or a company associated with First Berlin reached an agreement with the analysed company for preparation of a financial analysis for which remuneration is owed;
- The author, First Berlin, or a company associated with First Berlin has other significant financial interests in the analysed company;

First Berlin F.S.B. Investment-Beratungsgesellschaft mbH (hereafter FBIB), a company of the First Berlin Group, holds a stake of under 0.5% of the shares in the company which has been covered in this analysis. The analyst is not subject to any restrictions with regard to his recommendation and is therefore independent, so that we believe there is no conflict of interest.

With regard to the financial analyses of LAIQON AG the following of the aforementioned potential conflicts of interests or the potential conflicts of interest mentioned in Article 6 paragraph 1 of the Commission Delegated Regulation (EU) 2016/958 exist: The author, First Berlin, or a company associated with First Berlin reached an agreement with the LAIQON AG for preparation of a financial analysis for which remuneration is owed.

In order to avoid and, if necessary, manage possible conflicts of interest both the author of the financial analysis and First Berlin shall be obliged to neither hold nor in any way trade the securities of the company analyzed. The remuneration of the author of the financial analysis stands in no direct or indirect connection with the recommendations or opinions represented in the financial analysis. Furthermore, the remuneration of the author of the financial analysis is neither coupled directly to financial transactions nor to stock exchange trading volume or asset management fees.

INFORMATION PURSUANT TO SECTION 64 OF THE GERMAN SECURITIES TRADING ACT [WPHG], DIRECTIVE 2014/65/EU OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL OF 15 MAY 2014 ON MARKETS IN FINANCIAL INSTRUMENTS AND AMENDING DIRECTIVE 2002/92/EC AND DIRECTIVE 2011/61/EU, ACCOMPANIED BY THE MARKETS IN FINANCIAL INSTRUMENTS REGULATION (MIFIR, REG. EU NO. 600/2014).

First Berlin notes that it has concluded a contract with the issuer to prepare financial analyses and is paid for that by the issuer. First Berlin makes the financial analysis simultaneously available for all interested security financial services companies. First Berlin thus believes that it fulfils the requirements of section 64 WpHG for minor non-monetary benefits.

PRICE TARGET DATES

Unless otherwise indicated, current prices refer to the closing prices of the previous trading day.

AGREEMENT WITH THE ANALYSED COMPANY AND MAINTENANCE OF OBJECTIVITY

The present financial analysis is based on the author's own knowledge and research. The author prepared this study without any direct or indirect influence exerted on the part of the analysed company. Parts of the financial analysis were possibly provided to the analysed company prior to publication in order to avoid inaccuracies in the representation of facts. However, no substantial changes were made at the request of the analysed company following any such provision.

ASSET VALUATION SYSTEM

First Berlin's system for asset valuation is divided into an asset recommendation and a risk assessment.

ASSET RECOMMENDATION

The recommendations determined in accordance with the share price trend anticipated by First Berlin in the respectively indicated investment period are as follows:

Category		1	2
Current market capitalisation (in €)		0 - 2 billion	> 2 billion
Strong Buy ¹	An expected favourable price trend of:	> 50%	> 30%
Buy	An expected favourable price trend of:	> 25%	> 15%
Add	An expected favourable price trend of:	0% to 25%	0% to 15%
Reduce	An expected negative price trend of:	0% to -15%	0% to -10%
Sell	An expected negative price trend of:	< -15%	< -10%

¹ The expected price trend is in combination with sizable confidence in the quality and forecast security of management.

Our recommendation system places each company into one of two market capitalisation categories. Category 1 companies have a market capitalisation of €0 – €2 billion, and Category 2 companies have a market capitalisation of > €2 billion. The expected return thresholds underlying our recommendation system are lower for Category 2 companies than for Category 1 companies. This reflects the generally lower level of risk associated with higher market capitalisation companies.

RISK ASSESSMENT

The First Berlin categories for risk assessment are low, average, high and speculative. They are determined by ten factors: Corporate governance, quality of earnings, management strength, balance sheet and financial risk, competitive position, standard of financial disclosure, regulatory and political uncertainty, strength of brandname, market capitalisation and free float. These risk factors are incorporated into the First Berlin valuation models and are thus included in the target prices. First Berlin customers may request the models.

RECOMMENDATION & PRICE TARGET HISTORY

Report No.:	Date of publication	Previous day closing price	Recommendation	Price target
Initial Report	20 August 2024	€4.93	BUY	€9.80
2	12 September 2024	€4.14	BUY	€9.80
3	3 December 2024	€5.04	BUY	€9.80
4	28 April 2025	€3.87	BUY	€9.00
5	17 July 2025	€4.27	BUY	€10.60
6	16 September 2025	€4.53	BUY	€10.50
7	1 December 2025	€4.11	BUY	€10.50
8	8 June 2026	€4.43	BUY	€8.70
9	Today	€4.50	BUY	€8.70

INVESTMENT HORIZON

Unless otherwise stated in the financial analysis, the ratings refer to an investment period of twelve months.

UPDATES

At the time of publication of this financial analysis it is not certain whether, when and on what occasion an update will be provided. In general First Berlin strives to review the financial analysis for its topicality and, if required, to update it in a very timely manner in connection with the reporting obligations of the analysed company or on the occasion of ad hoc notifications.

SUBJECT TO CHANGE

The opinions contained in the financial analysis reflect the assessment of the author on the day of publication of the financial analysis. The author of the financial analysis reserves the right to change such opinion without prior notification.

Legally required information regarding

- key sources of information in the preparation of this research report
- valuation methods and principles
- sensitivity of valuation parameters

can be accessed through the following internet link: <https://firstberlin.com/disclaimer-english-link/>

SUPERVISORY AUTHORITY: Bundesanstalt für Finanzdienstleistungsaufsicht (German Federal Financial Supervisory Authority) [BaFin], Graurheindorferstraße 108, 53117 Bonn and Marie-Curie-Straße 24-28, 60439 Frankfurt am Main

EXCLUSION OF LIABILITY (DISCLAIMER)

RELIABILITY OF INFORMATION AND SOURCES OF INFORMATION

The information contained in this study is based on sources considered by the author to be reliable. Comprehensive verification of the accuracy and completeness of information and the reliability of sources of information has neither been carried out by the author nor by First Berlin. As a result no warranty of any kind whatsoever shall be assumed for the accuracy and completeness of information and the reliability of sources of information, and neither the author nor First Berlin, nor the person responsible for passing on or distributing the financial analysis shall be liable for any direct or indirect damage incurred through reliance on the accuracy and completeness of information and the reliability of sources of information.

RELIABILITY OF ESTIMATES AND FORECASTS

The author of the financial analysis made estimates and forecasts to the best of the author's knowledge. These estimates and forecasts reflect the author's personal opinion and judgement. The premises for estimates and forecasts as well as the author's perspective on such premises are subject to constant change. Expectations with regard to the future performance of a financial instrument are the result of a measurement at a single point in time and may change at any time. The result of a financial analysis always describes only one possible future development – the one that is most probable from the perspective of the author – of a number of possible future developments.

Any and all market values or target prices indicated for the company analysed in this financial analysis may not be achieved due to various risk factors, including but not limited to market volatility, sector volatility, the actions of the analysed company, economic climate, failure to achieve earnings and/or sales forecasts, unavailability of complete and precise information and/or a subsequently occurring event which affects the underlying assumptions of the author and/or other sources on which the author relies in this document. Past performance is not an indicator of future results; past values cannot be carried over into the future.

Consequently, no warranty of any kind whatsoever shall be assumed for the accuracy of estimates and forecasts, and neither the author nor First Berlin, nor the person responsible for passing on or distributing the financial analysis shall be liable for any direct or indirect damage incurred through reliance on the correctness of estimates and forecasts.

INFORMATION PURPOSES, NO RECOMMENDATION, SOLICITATION, NO OFFER FOR THE PURCHASE OF SECURITIES

The present financial analysis serves information purposes. It is intended to support institutional investors in making their own investment decisions; however in no way provide the investor with investment advice. Neither the author, nor First Berlin, nor the person responsible for passing on or distributing the financial analysis shall be considered to be acting as an investment advisor or portfolio manager vis-à-vis an investor. Each investor must form his own independent opinion with regard to the suitability of an investment in view of his own investment objectives, experience, tax situation, financial position and other circumstances.

The financial analysis does not represent a recommendation or solicitation and is not an offer for the purchase of the security specified in this financial analysis. Consequently, neither the author nor First Berlin, nor the person responsible for passing on or distributing the financial analysis shall as a result be liable for losses incurred through direct or indirect employment or use of any kind whatsoever of information or statements arising out of this financial analysis.

A decision concerning an investment in securities should take place on the basis of independent investment analyses and procedures as well as other studies including, but not limited to, information memoranda, sales or issuing prospectuses and not on the basis of this document.

NO ESTABLISHMENT OF CONTRACTUAL OBLIGATIONS

By taking note of this financial analysis the recipient neither becomes a customer of First Berlin, nor does First Berlin incur any contractual, quasi-contractual or pre-contractual obligations and/or responsibilities toward the recipient. In particular no information contract shall be established between First Berlin and the recipient of this information.

NO OBLIGATION TO UPDATE

First Berlin, the author and/or the person responsible for passing on or distributing the financial analysis shall not be obliged to update the financial analysis. Investors must keep themselves informed about the current course of business and any changes in the current course of business of the analysed company.

DUPLICATION

Dispatch or duplication of this document is not permitted without the prior written consent of First Berlin.

SEVERABILITY

Should any provision of this disclaimer prove to be illegal, invalid or unenforceable under the respectively applicable law, then such provision shall be treated as if it were not an integral component of this disclaimer; in no way shall it affect the legality, validity or enforceability of the remaining provisions.

APPLICABLE LAW, PLACE OF JURISDICTION

The preparation of this financial analysis shall be subject to the law obtaining in the Federal Republic of Germany. The place of jurisdiction for any disputes shall be Berlin (Germany).

NOTICE OF DISCLAIMER

By taking note of this financial analysis the recipient confirms the binding nature of the above explanations.

By using this document or relying on it in any manner whatsoever the recipient accepts the above restrictions as binding for the recipient.

QUALIFIED INSTITUTIONAL INVESTORS

First Berlin financial analyses are intended exclusively for qualified institutional investors.

This report is not intended for distribution in the USA and/or Canada.